



UNITED STATES DEPARTMENT OF COMMERCE
International Trade Administration
Washington, D. C. 20230

U.S. ORIGIN CLAUSE

It is the policy of the U.S. Department of Commerce to host U.S. companies in U.S. Pavilions at overseas trade shows whose products or services are labeled "Made in USA". If not so labeled, products or services must have at least 51 percent U.S. content (please see Conditions of Participation). U.S. content can include, but is not limited to, material, labor, equipment & factory overhead, R&D, design, intellectual property, as well as U.S. sourced administrative, marketing, sales, distribution and other costs which can be appropriately allocated to the exported product or service.

If your products are not marked "Made in USA," please make the calculation below, as you will be required to certify it when you register for the U.S. Pavilion at Zoomark International 2007.

PLEASE NOTE: your products must have a minimum 51 percent U.S. content, based on the following factors (for each, calculate the approximate % of the U.S. FOB export price).

Check the overall percentage of the U.S. content of your products, in order to be eligible to participate in the U.S. Pavilion at Zoomark International 2007.

- _____ % U.S.-sourced materials/components/packaging, etc.
- _____ % U.S.-sourced labor (*e.g., final assembly and/or packaging in the U.S.*)
- _____ % U.S.-sourced production equipment and/or factory overhead
(*e.g. American production equipment used in overseas production and/or U.S. factory overhead for final assembly/packaging, etc., in the U.S.*)
- _____ % U.S.-sourced research & development
- _____ % U.S.-sourced design
- _____ % U.S.-sourced intellectual property (patent, trademark, copyright)
(*e.g. the fair-market royalty if it were manufactured under license*)
- _____ % U.S.-sourced sales/distribution costs (*for exported products only*)
- _____ % U.S.-sourced advertising/marketing costs (*for exported products only*)
- _____ % U.S.-sourced administrative costs (*for exported products only*)
- _____ % other U.S. sourced costs which can be allocated to exported product.
- _____ **% TOTAL percentage of U.S. content**